

ENG. NABEEL A. RAHMAN AL-MAHMOOD

Nationality: Bahraini

Mobile: +973 39405406

E-mail: nalmahmood@azollabh.expert

Visionary and results-oriented CEO and innovation acceleration expert with 16+ years of developing enterprises and mentoring innovative entrepreneurs & MSMEs, served 3600+ businesses. Oversaw financial wallets of c. \$ 54 Million. Decisive leader in planning, developing, marketing and running investment parks with 5+ years proven track record of developing a landmark BIIP and a proven success in attracting multinational companies. Advanced executive managerial capabilities in solving complex company problems and disputes using excellent judgment and decision-making skills with a strong track record of amicably settling 86% out of total no. of business-owners disputes. Excellent business connections with 6+ years professional vast experience in conducting and evaluating feasibility studies, initiating JVs and business development schemes.

WINNER OF GLOBAL ENTERPRISE CENNECT AWARD (GEC)

ACADEMIC QUALIFICATIONS

- Masters in EBM (Engineering Business Management) from the University of Warwick (UK).
- BSc. in Electrical Engineering from the University of Bahrain.

PROFISSIONAL QUALIFICATIONS

- "International Leadership" Program, The Department of State (USA).
- Diploma in "Strengthening EOs Capacities in Export Promotion & Trade Related Area", International Training Centre (ITC). Turin (Italy).
- "Planning, Development & Management of Industrial Parks" Program, JTC (Singapore).
- "Preperation & Evaluation of Projects Feasibility Studies" Program, GOIC (Qatar).

CORE COMPETENCIES & SKILLS

- Planning, development, management & marketing of investment parks.
- Conciliation of commercial disputes.
- Organization restructuring, strategies & planning, executive management skills, executives headhunting, performance measures, processes improvement.
- Developing and executing capital fundraising campaigns for projects.
- Creative problem solving, design thinking, communication & persuasion skills, nudging skills, personal disruption, innovative thinking.
- Mentorship to innovative entrepreneurs.

INITIATIVES & BOARDS OF DIRECTORS MEMBERSHIPS

- Founder of "InnoMach" a Platform specialized in matchmaking services connecting innovators and startups with investors
- Established the 'Enterprise Initiatives Centre' to support and develop MSMEs (BCCI)
- Founder & Chairman, Shaheqat Real Estate Company WLL (Mar20-Present)
- Board Member, Mawteni Food & Beverage Trading Company WLL (Sep11-May19)

WORK EXPERIENCE

- Aug16-Present** CEO, Azolla Innovation Accelerators (Bahraini-French Consultancy).
- Mar13 -July16** CEO, Bahrain Chamber of Commerce & Industry (BCCI).
- Dec07-Feb13** Senior Director, Members' Services & Legal Affairs, BCCI.
- Jan04-Nov07** Park Chief, Bahrain International Investment Park (BIIP)
- Oct02-Dec03** Acting Chief, Industrial Activities & Performance Development, MoIC.

LANGUAGES I write and speak fluent Arabic & English.

PUBLICATIONS "Before it Collapses" Book in management science, 2018